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Sales Agronomist

Oxford Agropro Ltd. is a full-service agricultural crop input supplier located in Hickson, Ontario. Our business specializes in guiding local farmers with their agricultural input needs. We assist our customers with seed, fertilizer, crop protection and application.

We're looking for an individual who is self motivated with a positive attitude to be apart of our sales and agronomy team. This candidate needs to be comfortable with giving good crop recommendations for each of their clients individual farming needs to ensure a positive growing season. This person needs to be comfortable with managing their time to be able to deal with multiple tasks that might occur throughout the day with minimal supervision. As well as being proactive in making sure all your customers have their crop input needs taken care of.

Responsibilities of the job:

- Develop a positive relationship with clients and co-workers.
- Making crop plans for each client before the growing season.
- Advising clients with the ideal seed, fertilizer, and crop protection recommendations to ensure they achieve maximum yields.
- Crop scout fields then relay finding back to client with a proactive plan to fix the problem as needed.
- Willing to expand clientele during off season.
- Taking sales orders (over the phone or in person)
- Occasional delivery during busy months.
- Open to participating in training sessions throughout the off seasons.
- All necessary training will be provided.

Skills Required:

- University or College education in agriculture preferred.
- At least 2 years experience in the industry.
- Willing to work towards or already holds a CCA-ON.
- Excellent time management, organizational and prioritizing skills.
- Excellent self motivator and a strong work ethic.
- Valid drivers Licence.
- Good understanding of Microsoft Office and will be able to learn other computer software programs.

Please submit your resume to admin@oxfordagropro.com

